



ALAMEDA COUNTY MEDICAL CENTER

Highland Campus • Fairmont Campus

John George Psychiatric Pavilion • Ambulatory Healthcare Services

FINANCE COMMITTEE MEETING

TUESDAY, January 17, 2012

Central Administration Offices Located at Highland Hospital

1411 East 31st Street Oakland, CA 94602

Barbara L. McElroy, Clerk of the Board

(510) 437-8468

LOCATION:

Open Session: Classroom A

COMMITTEE MEMBERS

Kirk E. Miller, Esq., **Chair**

Valerie D. Lewis, Esq.

Ronald D. Nelson

Stanley M. Schiffman

AGENDA

TAB #1 CLOSED SESSION

4:00 - 5:00 pm

Conference with Legal Counsel: Significant Exposure to Litigation

[Government Code Section 54956.9]

Douglas B. Habig, General Counsel

OPEN SESSION

5:00 pm

ROLL CALL

TAB #2 ACTION: Approval of Minutes

5:00 - 5:05 pm

A. Approval of the Minutes of the November 15, 2011 Finance Committee Meeting.

Recommendation: Motion to approve.

TAB #3 Financial Forecasting and Analysis

None.

TAB #4 Financial and Operations Reporting

- A. **REPORT: Financial Update for Month Ending December 31, 2011**
Marion Schales, Chief Financial Officer 5:05 - 5:15 pm
Bill Manns, Chief Operating Officer
- B. **REPORT: Status on Electronic Health Record Budget**
Mark Zielazinski, Chief Information Officer 5:15 - 5:25 pm
- C. **ACTION: Scope Change to Electronic Health Record Project**
Mark Zielazinski, Chief Information Officer 5:25 - 5:40 pm
- Recommendation: Motion to approve.**
- D. **REPORT: Healthcare Information Exchange Project**
Mark Zielazinski, Chief Information Officer 5:40 - 5:50 pm
- E. **REPORT: Cost Management Partner**
Don Briones, VP, Finance 5:50 - 6:05 pm

TAB #5 CFO Update

- A. **REPORT: Chief Financial Officer Update** 6:05 - 6:15 pm
Marion Schales, Chief Financial Officer

TAB #6 Financial Policy Development

- A. **ACTION: Final Contracts Approval Controls Policy** 6:15 - 6:25 pm
Marion Schales, Chief Financial Officer
- Recommendation: Motion to approve.**

TAB #7 Healthcare Reform & Regulatory Changes

None.

TAB #8 Contract & Capital Authorization

6:25 - 7:00 pm

A. ACTION: Authorization for the CEO to Execute the Following Contracts:

1. Contract addendum for **Robert Half International, Inc.** to increase contract cost by \$725,000 though current contract term date June 30, 2012.
Jeanette Loudon-Corbett, Chief Human Resources Officer
2. Contract addendum for **Propark America West, LLC**, extending contract term by 6 months and \$233,532 to allow completion of RFP process.
Bill Manns, Chief Operating Officer
3. Contract addendum for **GE Healthcare** for biomedical services, increasing the term by 6 months and \$740,332.
Mark Zielazinski, Chief Information Officer
4. Contract addendum with **Computer Sciences Corporation, Inc. (CSC)** to continue Signature system support for 3 months for an additional \$87,933.
Mark Zielazinski, Chief Information Officer
5. Contract renewal with **AIM Hospitalists** for complete coverage at Fairmont SNF and Acute Rehabilitation Service, two year term with additional 0.5 FTE MD, not-to-exceed amount \$800,246.28.
Sang-Ick Chang, MD, Chief Medical Officer
6. Contract renewal with **AIM Hospitalists** for complete coverage at John George Psychiatric Pavilion at flat rate, two year term for \$950,300.
Sang-Ick Chang, MD, Chief Medical Officer
7. Contract renewal with **Dr. Daniel Bradley Allen** for plastic surgery services, two-year term, 4.2% productivity adjustment, contract limit: \$668,056.
Sang-Ick Chang, MD, Chief Medical Officer
8. Contract renewal with **Oakcare Medical Group** for emergency, internal, maternal child health and other sub-specialty medicine services for a term of two years with annual contract increases of 1.5%, plus Performance and Quality/Safety Incentives for total two-year not-to-exceed amount of \$55,942,974.
Sang-Ick Chang, MD, Chief Medical Officer

Recommendation: Motion to authorize the CEO to execute the Contracts as presented.

B. ACTION: Authorization for the CEO to Execute the Following Capital Contracts :

1. Contract addendum with ***Digital Prospectors Corporation (DPC)***, extending for 14 months consulting services by Eric Lamb to support the Siemens Soarian Electronic Health Records (E.H.R.) project for \$370,175.
Mark Zielazinski, Chief Information Officer
2. New contract with ***DPC*** for the E.H.R. project, providing 11 months of consulting services by Jim Kerr for \$294,750.
Mark Zielazinski, Chief Information Officer
3. Contract addendum with ***DPC*** for the E.H.R. project, extending for 10 months consulting services by Chris Anderson for \$294,750.
Mark Zielazinski, Chief Information Officer
4. New contract with ***Stoltenberg Consulting, Inc.*** for 12 months for consultant services (Lynn Elbert) applications expertise to build and support the E.H.R. project for \$309,600.
Mark Zielazinski, Chief Information Officer
5. Contract addendum with ***Vitalize Consulting Solutions, Inc.*** for the E.H.R. project, extending by 12 months consulting services by Christine Geunther for \$306,000.
Mark Zielazinski, Chief Information Officer
6. Contract addendum with ***Vitalize Consulting Solutions, Inc.*** for the E.H.R. project, extending by 17 months the contract with Jennifer Gaines for \$564,672.
Mark Zielazinski, Chief Information Officer

Recommendation: Motion to authorize the CEO to execute the Capital Contracts as presented.

C. INFORMATION: Approved Contracts and New Grants Within the Range of \$150,000 to \$500,000
See attached spreadsheet

D. INFORMATION: Cumulative Contracts

See attached spreadsheet

TAB #9 Annual Finance Committee Calendar and Follow-up

**A. INFORMATION: Finance Committee Calendar and Follow-up
Worksheet**

Kirk E. Miller, Esq., Chair, Finance Committee

**TAB #10 REPORT: Legal Counsel's Report on Action Taken in Closed
Session**

Douglas B. Habig, General Counsel

Public Comment

Board of Trustees Remarks

ADJOURNMENT

Our Mission

Alameda County Medical Center is committed to maintaining and improving the health of all County residents, regardless of ability to pay. The Medical Center will provide comprehensive, high quality medical treatment, health promotion, and health maintenance through an integrated system of hospitals, clinics, and health services staffed by individuals who are responsive to the diverse cultural needs of our community. The Medical Center, as a training institution, is committed to maintaining an environment that is supportive of a wide range of educational programs and activities. Education of medical students, interns, residents, continuing education for medical nursing, and other staff, along with medical research, are all essential components of our environments.

Strategic Vision

Alameda County Medical Center will be recognized as a leading integrated health care system available to all residents of Alameda County. We will champion expansion of health care coverage and access to help reduce health disparities within the County's diverse communities.

Meeting Procedures

The Board of Trustees is the Policy Body of the Alameda County Medical Center. The Board has several standing Committees where ordinances and resolutions are the subject of hearings at which members of the public are urged to testify. Board procedures do not permit: 1) persons in the audience at a Committee meeting to vocally express support or opposition to statements by Board Members or by other persons testifying; 2) ringing and use of cell phones, pagers, and similar sound-producing electronic devices; 3) signs to be brought into the meeting or displayed in the room; 4) standing in the meeting room. Citizens are encouraged to testify at Committee meetings and to write letters to the Clerk of the Board or to its members, 1411 East 31st Street Oakland, CA 94602.

Disability Access

The Meeting Rooms are wheelchair accessible. Assistive listening devices are available upon request at the Clerk of the Board's Office. To request sign language interpreters, readers, large print agendas or other accommodations, please contact the Clerk of the Board. Requests made at least 48 hours in advance of the meeting will help to ensure availability. The nearest accessible BART station is Lake Merritt. Accessible AC Transit Bus Route 62 stops at the entrance to Highland Hospital. Route 11 stops one block away, on 14th Avenue at East 31st Street. For schedule updates, call AC Transit at (510) 817-1717; BART at (510) 465-2278. There is accessible parking in the main patient parking lot enter on East 31st Street.

In order to accommodate persons with severe allergies, environmental illness, multiple chemical sensitivity or related disabilities, attendees at public meetings are reminded that other attendees may be sensitive to perfumes and various other chemical-based scented products. Please help us to accommodate these individuals.